IR Presentation – Jan. 2024

# HYUNDAI MIPO DOCKYARD



#### **Disclaimer**

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The above "forecast information" is influenced by changes in the future business environment and inherently contains uncertainties. As a result of such uncertainties, actual future performance may significantly differ from those stated or implied in the "forecast information".

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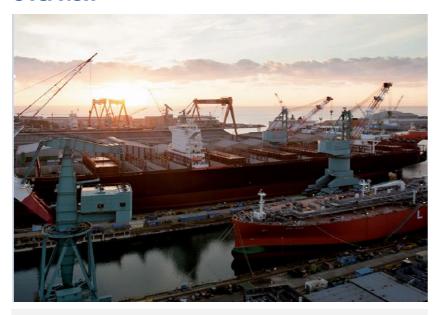
- I. About HMD
- II. Financial Performance
- III. Business Performance
- IV. Market Outlook
- V. HVS



### 1. Company Overview



#### Overview



Company

Establishment

Listing Date

Total # of issued shares

**Employees** 

Hyundai Mipo Dockyard

Apr. 28th, 1975

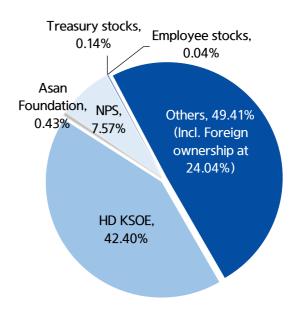
Dec. 20th, 1983

40 million shares

3,335 (Sep. 30th, 2023)

#### Ownership Structure

(As of Sep. 30th, 2023)



Note1) Foreign ownership is as of Dec. 20<sup>th</sup> basis

#### 2. Facilities and Products



#### **Facilities**



#### • HMD

- # of Docks : 4

- Dimension: 3 Docks(380\*65m) / 1 Dock(295\*76m)

- Capacity: 1,550,000DWT

• HVS (Former. Hyundai Vinashin Shipyard)

- # of Docks : 2

- Dimension: 1 Dock(380\*65m) / 1 Dock(260\*45m)

- Capacity: 480,000DWT

#### **Products**

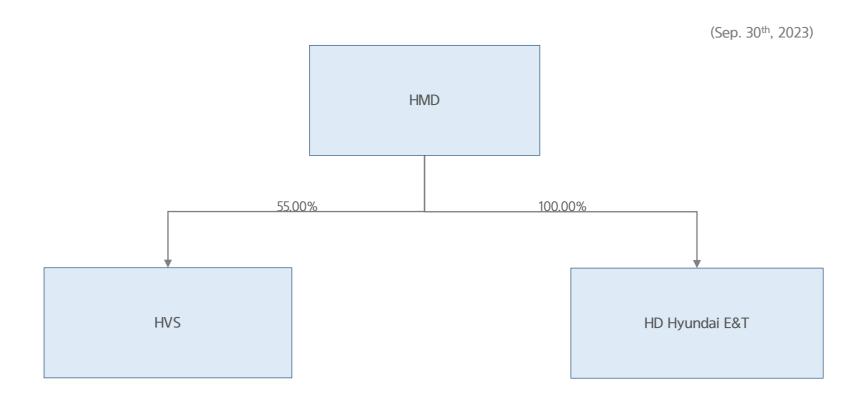


### 3. Consolidated Subsidiaries and Long-term Investments



#### **Consolidated Subsidiaries**

• One overseas subsidiary and one domestic subsidiary are consolidated to HMD.



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### 1. Financial Performance(Consolidated Basis)



### **Quarterly Sales and Operating Profit**



#### **Consolidated Income Statement**

					(Bil. KRW)
Category	3Q			2Q	3Q
Category	2023	QoQ	YoY	2023	2022
Sales	993.8	-3.8%	+12.6%	1,033.3	882.3
Cost of Sales	968.9	-8.2%	+15.7%	1,055.2	837.6
Gross Profit	24.9	Turned to Profit	-44.3%	-21.9	44.7
Operating Profit	-7.8	Loss Contiued	Turned to Loss	-52.5	14.0
OP Margin	-0.8	+4.3p	-2.4p	-5.1	1.6
Non-operating Income/expenses	21.5	-	-	6.1	128.0
Income before Income Taxes	13.7	-	-	-46.4	142.0
Income Taxes	4.0	-	-	-11.5	34.7
Net Income	9.7	Turned to Profit	-91.0%	-34.9	107.3

Note1) K-IFRS Consolidated Basis

### 2. Financial Position(Consolidated Basis)



#### **Consolidated Statement of Financial Position**

(Bil. KRW)

Category	As of Sep. 30 2023	As of Dec. 31 2022	As of Dec. 31 2021
Current Assets	2,720.4	2,724.5	2,046.7
(Cash & Cash Equivalents)	424.2	490.1	400.4
Non-current Assets	2,105.4	2,023.8	1,831.6
Total Assets	4,825.8	4,748.3	3,878.3
Current Liabilities	2,580.2	2,499.1	1,612.0
(Short-term financial liabilities)	362.9	107.7	169.2
Non-current Liabilities	94.2	73.9	62.0
(Long-term financial liabilities)	0	0	0
Total Liabilities	2,674.4	2,573.0	1,674.0
Common stock	199.7	199.7	199.7
Others	338.5	335.4	330.6
Retained Earnings	1,567.5	1,599.7	1,633.4
Non-controlling interests	45.7	40.5	40.6
Total Equity	2,151.4	2,175.3	2,204.3

#### Note1) K-IFRS Consolidated Financial Statement

#### **Financial Ratio Trend**

62.4

'22.1Q

'21.4Q

39.3

'22.2Q

9.9

'22.3Q

0.0

'22.4Q

0.0

'23.1Q



209

'23.3Q

159

'23.2Q

- I. About HMD
- II. Financial Performance

### III. Business Performance

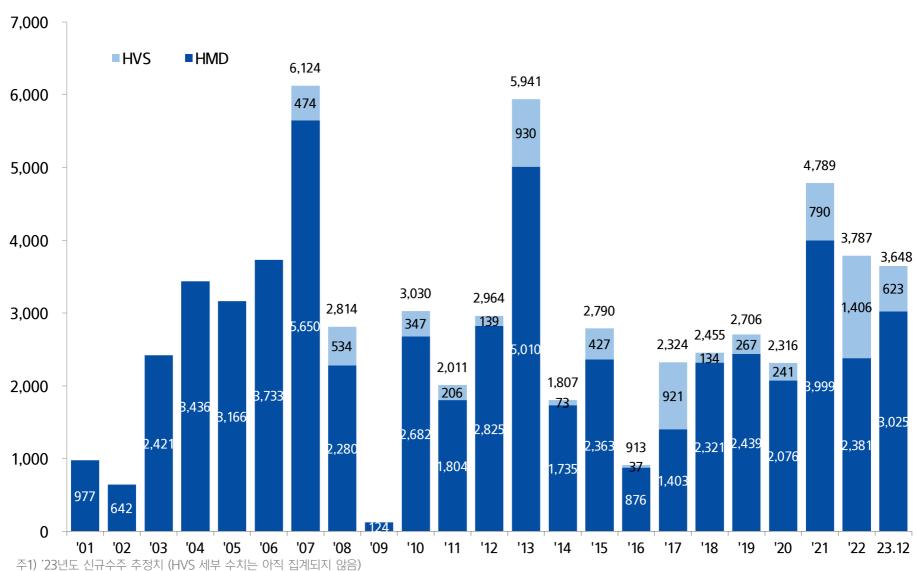
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### 1. New Order Trend



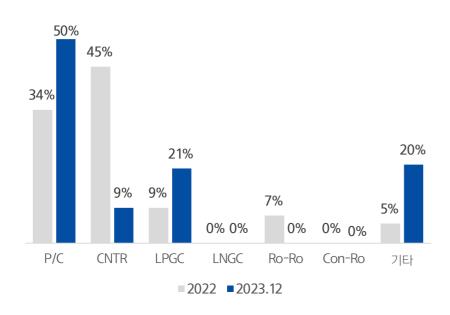
(단위:백만불)



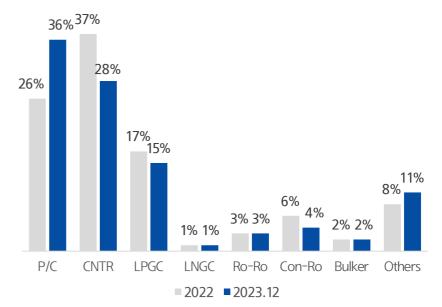
### 2. New Orders and Backlogs



• New Orders Breakdown by Ship Type (2023.12)



• Backlogs by Ship Type (2023.12)



Note1) Backlog as of end Dec. '23: 160 vessels USD 88.9 Bil. (Delivery basis) / USD 66.4 Bil. (Sales basis) Note2) Based on contract amounts

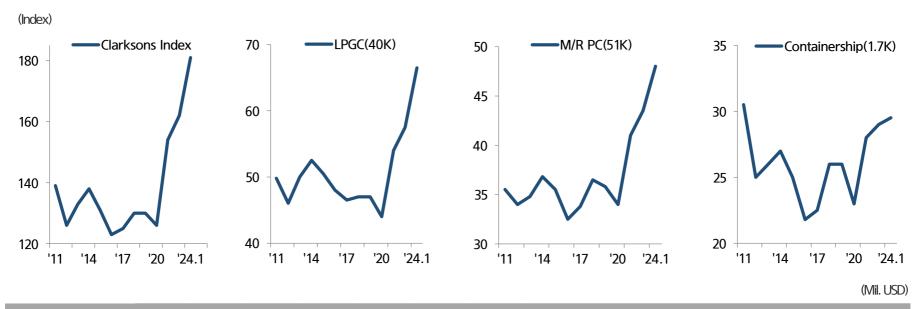
#### **Monthly New Orders**

(Mil. USD)

		2022	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Total	Target
HMD	No. of Ships	81	5	5	8	11	11	6	9	2	-	-	3	-	60	-
НМО	Amount	3,787	266	188	458	597	588	348	870	88	19	-	212	14	3,648	3,700

### 3. Newbuilding Price Trend





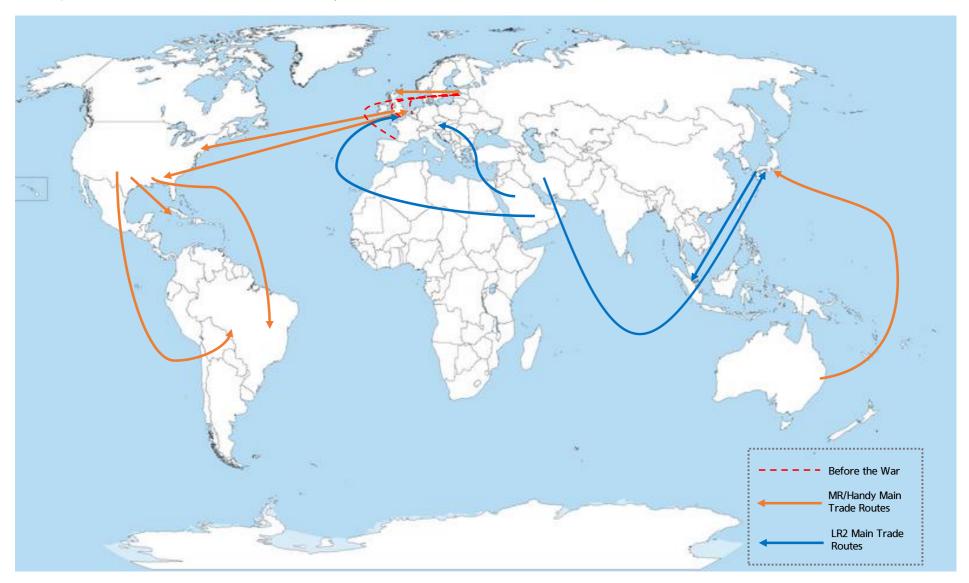
	'13	'14	'15	'16	'17	'18	'19	'20	'21	'22	'23	'24.1	YTD	Since '21
Clarksons Index	133	138	131	123	125	130	130	126	154	162	177.3	181	+11.7%	+17.5%
Bulkers(81K)	29.5	30.0	26.5	24.5	25.5	28.0	27.5	26.0	34.8	33.5	35.5	35.8	+6.9%	+2.9%
LPGC(40K)	50.0	52.5	50.5	48.0	46.5	47.0	47.0	44.0	54.0	57.5	66.0	66.5	+15.7%	+23.1%
M/R PC(51K)	34.8	36.8	35.5	32.5	33.8	36.5	35.8	34.0	41.0	43.5	47.5	48.0	+10.3%	+17.1%
Containership(1.7K)	26.0	27.0	25.0	21.8	22.5	26.0	26.0	23.0	28.0	29.0	29.5	29.5	+1.7%	+5.4%

Source : Clarksons

### 4. Oil Trade Routes Change After Russian-Ukraine War



- Ton-mile demand has grown at a 3.5% CAGR since '00.
- Compared to '21, ton-mile increased by 19.3% ('23: 3,637 billion ton-mile)

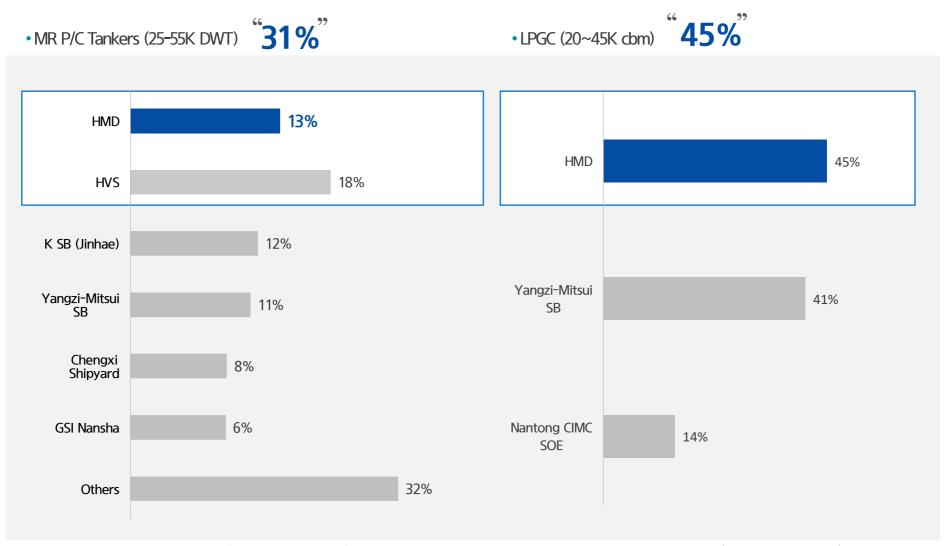


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### 1. Global Shipbuilding Market Share (Backlog Basis)





Note: 2023.12.31 Clarksons Orderbook Data (25-55K DWT PC Tankers), CGT basis

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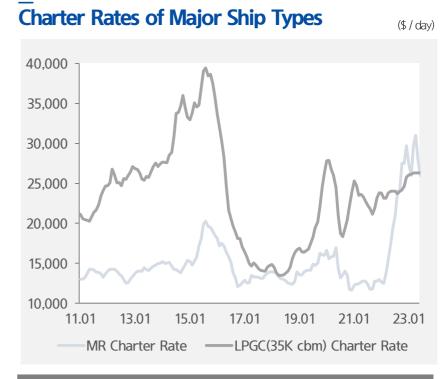
### 2. Key Indicators for Major Ship Types



Strong orders for PC tankers started in the 2H 2022 as freight for PC tanker rose by ton-mile effects from Ukraine-Russia war. PC tanker orders are expected to continue for the time being led by high freight prices.



	'18	'19	'20	'21	'22	'23	'24.1	Compa -red to '22
PC Tanker (47~51K dwt)	36.5	35.8	34.0	41.0	43.5	47.0	48.0	+10.3%
LPGC (40K cbm)	47.0	47.0	44.0	54.0	57.5	66.0	67.0	+16.5%



	'18	'19	'20	'21	'22	'23	'24.1	Compa -red to '22
MR Tanker	13,120	14,683	14,440	12,429	20,570	26,928	26,750	+30.0%
LPGC (35K cbm)	14,526	19,284	23,039	23,138	24,035	26,868	34,521	+43.6%

### 3. Environmental Regulations



#### Impact of environmental regulations

#### **EEDI Phase 3**

 30~50% improvement required from 2022 for gas-fueled containers (30% improvement to be implemented from 2025 for bulkers and tankers)

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#### <sup>2</sup> EEXI / CII

- Carbon emissions regulations for all existing vessels effective from 2023
- Evaluate CII annually in 5 grades (A~E); vessels rated D/E for three consecutive years required for corrective action plans

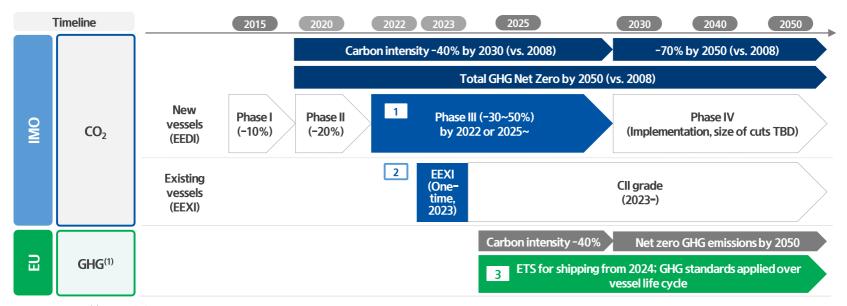


#### 3 ETS

- 40% Reduction of total GHG emissions required in 2022~2030 (vs. 2018)
- Rising OPEX for aged fleets to boost replacement demand

New orders from LNG-fueled and carbon-free propulsion vessels expected to increase

#### **Environmental regulation timeline**



Note: (1) GHG includes CO2, CH4, N2O, HFCS, PFCS, SF6

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### 1. Company Overview



#### -Overview



Company Hyundai Vietnam Shipbuilding (Vinashin)

Establishment Mar. 22<sup>th</sup>, 1996

Joint Venture Vietnam Shipbuilding Industry Group

Capital \$33,456,938

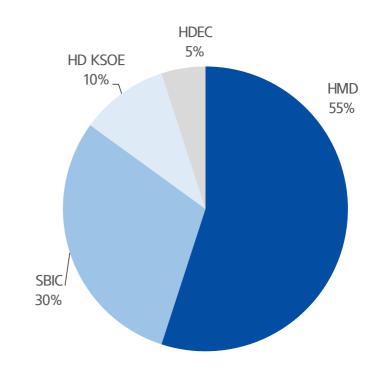
Facilities 2 Dry Docks(80K dwt / 400K dwt)

1.35km Quay

Employees 2,998 (Sep. 30<sup>th</sup>, 2023)

#### **Ownership Structure**

(Sep. 30<sup>th</sup>, 2023)



### 2. Financial Performance(Separate Basis)



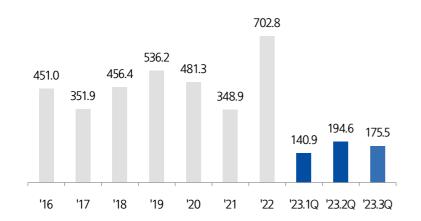
#### Summarized Statement of Earnings(Losses)

(Bil. KRW)

	2017	2018	2019	2020	2021	2022	'22.3Q	'23.2Q	'23.3Q
Sales	351.9	456.4	536.2	481.3	348.9	702.8	175.6	194.6	175.5
Operating Profit	29.4	21.0	26.8	24.2	4.6	14.0	2.2	7.2	2.9
%	8.4%	4.6%	5.0%	5.0%	1.3%	2.0%	1.3%	3.7%	1.7%
Net Profit	19.8	16.7	17.6	16.1	-1.0	1.8	3.6	4.6	1.0
%	5.6%	3.7%	3.3%	3.3%	-1.0%	0.3%	2.1%	2.4%	0%

#### **Financial Performance Trend**

• Sales (Bil. KRW)





(Bil. KRW)

